



# THE CONTRACTOR'S CHRONICLE

THE LATEST UTILITY CONTRACTOR NEWS AND INFORMATION

## IN THIS ISSUE

### SCOTT'S CORNER

GREAT TEAM!  
GREAT SERVICE!  
GREAT REPUTATION!

WHAT DRIVES US?  
5 CORE VALUES!

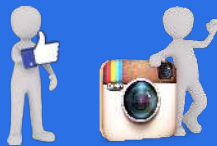
### STAFF SPOTLIGHT

RECIPE OF THE MONTH:  
BEER CHEESE SOUP

[MJMinorUtility.com](http://MJMinorUtility.com)



Get Social  
With Us!



### MJ Minor Utility Contractor

Scott Jones - General Manager  
3730 N. Highway 105  
McCook Lake, SD 57049  
P: 605-242-5085  
F: 605-242-5086  
[Scott.Jones@NSCHoldingsllc.com](mailto:Scott.Jones@NSCHoldingsllc.com)



## What Is Hydro-Excavation?

Hydro Excavation is the process of removing or moving soil with pressurized water. An air conveyance or vacuum is then used to transfer the soil or debris to a debris tank. This allows for a non-destructive and more accurate way to excavate soil and locate underground utilities.



# **GREAT TEAM!**

# **GREAT SERVICE!**

# **GREAT REPUTATION!**

Every job is unique and we're confident that our team of experts can apply and adapt our industry knowledge to find the ideal solution for you. We also understand how to make every minute count on the job site and are committed to offering our customers cutting-edge technology and the experience to get every job done as safely and efficiently as possible.

MJ Minor has assembled a **GREAT TEAM** that provides **GREAT SERVICE!** For almost 20 years, MJ Minor has been the region's most respected and reliable utility contractor.

## **MJ Minor Is Driven By FIVE CORE VALUES**

### **#1 - SAFETY**

Operating safely is the most important thing we do. Our team takes great care to ensure that everyone on the job site understands all hazards and the safeguards that are in place to prevent accidents and injuries. Each day begins with a safety themed "tool box talk" designed to ensure that everyone maintains a strong risk awareness throughout the day and are protected at all times.

### **#2 - INTEGRITY & ACCOUNTABILITY**

Our word is our bond. The strength of our reputation is built on never sacrificing safety or quality, while always exceeding our customer's expectations. We believe our people make MJ Minor the best company in the industry.

### **#3 - EXCELLENCE**

Our team understands that the outstanding service we deliver has a direct impact on the communities where we work. Our goal is to always understand the customer's needs and exceed their expectations.

### **#4 - TRANSPARENCY**

MJ Minor holds our team to the highest standards of ethics and integrity. We welcome questions about our safety programs, training, quality standards, or why we have recommended a specific process for your project.

### **#5 - CONTINUOUS IMPROVEMENT**

The focus on continuous improvement is a cornerstone at MJ Minor. We encourage all of our team members to look for best practices that can enhance every aspect of our performance. As we become more proficient, the value we bring to our clients increases. We always embrace new technologies that could make the project better without sacrificing quality or safety.

# Beer Cheese Soup

Seasonally, May is a challenging month - sometimes its cold and dreary and other times warm and sunny. How do you cope?

**Wear layers and eat soup!**

This delicious beer cheese soup, adapted from [the Waderlust Kitchen](#), is just the soup!

## Ingredients

- 4 Tablespoons unsalted butter
- 1 carrot, finely chopped
- 1 large yellow onion, diced
- 2 cloves peeled garlic, minced
- 1/4 cup all-purpose flour
- 1 cup milk
- 1 cup half-and-half
- 16 ounces beer
- 1 Tablespoon Dijon or stone-ground mustard
- 10 ounces sharp cheddar, shredded
- Salt & Pepper



## Instructions

1. Melt the butter in a large pot over medium heat. Add the carrot, onion, and garlic; sauté 10 minutes.
2. Add the flour and stir well. Cook, stirring frequently, for 3 minutes until the flour turns golden brown.
3. Combine the milk and half-and-half. Slowly pour into flour mixture, whisking constantly until combined.
4. Turn the heat up to medium-high and add the beer and mustard. Bring to a boil, whisking frequently until foam subsides.
5. Simmer on low heat for 10 minutes until thick. Remove from heat and whisk in the cheese a handful at a time. Taste and add salt and pepper as needed.

## Q: What Is The Importance Of Memorial Day?

A: We honor our military men and women who have died while serving in the US Armed Forces



Site After Site,  
Project After Project,

MJ MINOR UTILITY  
CONTRACTOR

Makes A Difference  
In How You Get The Job  
Done!

MJ Minor Utility Contractor has been proudly serving a diverse customer base in Iowa, Nebraska, and South Dakota since 2003. We are passionate about what we do and have earned a reputation that goes above and beyond to meet the needs of our customers.



# Staff Spotlight

With Scott Jones

## What Do You Do At MJ Minor?

*I am the General Manager. A few things I do include overseeing daily schedules, bidding potential jobs, meeting with clients and visiting job sites to ensure quality control.*

## What Do You Like To Do In Your Free Time?

*I like to hunt, relax, and visit the grandkids.*

## What's Your Favorite TV Show?

*M\*A\*S\*H*

## What Is Your Favorite Sport & What Has It Taught You About Life?

*Baseball - When you work as a team, you will always win.*